













Wednesday, July 12, 2017			
Attendees arrive at the Hilton Garden Inn throughout the day			
Time	Activity	Location	
1:00 pm – 5:00 pm	Check in and registration	Hotel lobby	
2:00 pm	(Optional) Board Bus to campus		
2:00 pm – 4:00 pm	(Optional) Tours of the Larner College of Medicine, our	Meet in the hotel Lobby and board	
	Sim Lab, and the UVM Medical Center	bus promptly at 2 pm	
4:00 pm	Board Bus to hotel	Meet in designated areas to board bus	
4:00 – 5:45 pm	Free time		
5:45 – 6:00 pm	Gather and walk to dinner	Meet in hotel lobby	
6:00 – 9:00 pm	BBQ Dinner with cash bar	The UVM Alumni House	

Thursday, July 13, 2017			
Time	Activity	Location	
7:00 – 8:00 am	Check in and registration	Hotel Lobby	
8:00 am	Bus to campus departs	Meet in the hotel lobby and board	
		promptly at 8 am	
8:30 – 9:15 am	Welcome and Breakfast	UVM Davis Center	
9:15 – 10:30 am	Large Group Session: Employee Giving	UVM Davis Center	
10:30 – 10:45 am	Visit with Sponsors/Take a break	UVM Davis Center	
10:45 am – 12:00	Breakout Sessions:	UVM Davis Center	
pm	A. Medical student and young alumni engagement		
	B. Engaging and soliciting current and past residents		
	C. Technology		
12:00 – 1:15 pm	Lunch	Brennan's Pub on campus	
1:15 – 2:30 pm	Breakout Sessions:	UVM Davis Center	
	A. Alumni relations and annual giving		
	B. Grateful patient programs		
2:30 – 3:00 pm	Visit with the Sponsors/Take a break	UVM Davis Center	
3:00 – 4:15 pm	Breakout Sessions:	UVM Davis Center	
	A. Annual giving road warriors and leadership annual		
	giving		
	B. Direct marketing, telemarketing, email, text,		
	crowdfunding – what is working for today's donors?		
4:15 – 4:30 pm	Visit with sponsors before boarding the bus	UVM Davis Center	
4:30 pm	Bus departs for hotel	Front entrance of the Davis Center	
4:30 – 5:45 pm	Downtime	On your own	
5:45 – 6:00 pm	Depart hotel for walk to waterfront	Burlington Waterfront	
6:15 pm	Board boat	Burlington Waterfront	
6:30 – 9:00 pm	Dinner cruise on Lake Champlain – cash bar	Lake Champlain	
9:00 – ? pm	Enjoy downtown Burlington		

Friday, July 14, 2017			
Time	Activity	Location	
8:00 am	Bus departs hotel for campus	Meet in hotel lobby and board bus	
		promptly at 8	
8:15 – 8:45 am	Visit with sponsors/Breakfast	UVM Davis Center	
8:45 – 10:00 am	Large Group Session: Stewardship	UVM Davis Center	
10:00 – 10:15 am	Visit with sponsors/break	UVM Davis Center	
10:15 – 11:30 am	Breakout sessions:	UVM Davis Center	
	A. Pipeline development		
	B. Event fundraising		
	C. TBD		
11:30 am – 1:00	Optional tours of the Larner College of Medicine, SIM	UVM Medical Campus (walking	
pm	Lab and UVM Medical Center	distance)	
1:00 – 2:00pm	Self-served lunch for those that stay for the tour	UVM Davis Center Market Place	