

I-Trep BioMedical Entrepreneurship Summer Course

(June 16th – June 23rd, 2017)

Instructors:

- **(primary) Erik Monsen, Ph.D.**, (Associate Professor, Grossman School of Business, UVM),
- **Corine Farewell, D.V.M., M.B.A.**, (Director, UVM Innovations, UVM)
- **Mercedes Rincón Ph.D.** (Professor, Department of Medicine, Larner College of Medicine)

Friday, June 16th:

- 9-11:30 AM (MedEd 302): Ethics Course (Charles Irvin, Ph.D.)
- 11:39 AM - 12:30 PM Lunch Break

- 12:30-3:00 PM **SPARK-VT pitch presentation**

Saturday, June 17th:

- 2:00 PM to 5:00 PM (MedEd 302): Overview of project planning and technology road mapping
- Introduction to technologies and team selection

Sunday, June 18th:

- Fun! Organized group activity

Monday, June 19th:

- 8:00 - 11:45 AM (MedEd 302): Intellectual property and technology readiness
- 12 N - 1 PM, seminar (Carpenter Auditorium) **Daniel Kolker**, Supervisory Patent Examiner, US Patent and Trademark Office, *"Patent Basics for Inventors, Entrepreneurs, and Start-Ups "*
- 1:30 – 2:30 (MedEd 302): Networking lunch with speaker
- 2:30 – 5:00 PM (MedEd 300): Group work- Patent searches, competing technologies and prior art

Tuesday, June 20th:

- 8:00 - 11:45 AM (MedEd 302): Inventor and market
- 12 N - 1 PM, seminar (Carpenter Auditorium) **Phil Weilerstein**, President and CEO, VentureWell, *"Innovation Pathways "*
- 1:30 – 2:30 (MedEd 302): Networking lunch with speaker
- 2:30 – 5:00 PM (MedEd 300): Group work- Market and Competitor analysis

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Wednesday, June 21st:

- 8:00 - 11:45 AM (MedEd 302): Customer
- 12 N - 1 PM, seminar (Carpenter Auditorium) **Tim Shannon**, Venture Partner at Canaan Partners,
"Venture Capital and the World of Biopharmaceutical Start-Ups"
- 1:30 – 2:30 (MedEd 302): Networking lunch with speaker
- 2:30 – 5:00 PM (MedEd 300): Group work- Research SBIR topics, agencies, and funded projects

Thursday, June 22nd:

- 8:00 - 11:45 AM (MedEd 302): Funding and Structuring the Deal
- 12 N - 1 PM, seminar (HSRF 400) **Randolph Noelle**, CEO of ImmuNext and Professor of Geisel School of Medicine at Dartmouth,
"A very long and winding road...to success "
- 1:30 – 2:30 (MedEd 302): Networking lunch with speaker
- 2:30 – 5:00 PM (MedEd 300): Group work- Work on commercialization plan

Friday, June 23rd:

- 8:00 - 11:45 AM (MedEd 302): Pitch
- 12 N - 1 PM, seminar (Carpenter Auditorium) **John Abele**, Founding Chairman of Boston Scientific,
"Disrupting Healthcare "
- 1:30 – 2:30 (MedEd 302): Networking lunch with speaker
- 2:30 – 5:00 PM (MedEd 300): Group work- Work on pitch
- 5:00– 7:00 PM (MedEd 302): Pitch presentations