Adult Smokers' Complete Switching Away from Cigarettes at 6, 9, and 12 Months After Initially Purchasing a JUUL E-cigarette

Sooyong Kim, MD, MPH¹; Saul Shiffman, PhD¹; Nicholas I. Goldenson, PhD²

¹PinneyAssociates, Inc., ²JUUL Labs Inc.

Introduction

- Electronic nicotine delivery systems (ENDS) have the potential to benefit public health^{1,2} if smokers who would not otherwise quit in the near term completely switch from cigarettes to ENDS for extended periods of time.
- Among adult smokers who purchased a JUUL Starter Kit (JSK), 46.6% and 51.2% reported past-month switching (no past-30-day smoking, not even a puff) at months 6 and 12, respectively.³
- We analyzed repeated point-prevalence of past-month switching (RPPS) over a 6-month period (at months 6, 9, and 12) and factors associated with RPPS

Methods

- Sample: N=12,537 baseline adult established smokers from the Adult JUUL Users' Smoking and Switching Trajectories (ADJUSST) study.4
- A naturalistic longitudinal follow-up study of US adults who purchased a JSK
- Follow-up at 1, 2, 3, 6, 9, and 12 months
- Outcome RPPS: reported past-month switching at all three consecutive follow-up assessments at 6, 9, and 12 months.
- Participants who reported any past-30-day smoking at 6, 9, or 12 months were considered not RPPS, even if other follow-ups were missing
- An additional N=2,995 participants who reported past-month switching at 1 or 2 assessments, but were missing the rest, could not be evaluated for RPPS
- Predictors/covariates
- Demographics (race/ethnicity, sex, age, income, education, marital status)
- Smoking history and baseline cigarette consumption
- Baseline cigarette dependence (Tobacco Dependence Index^{5,6})
- Reported JUUL use frequency (daily/non-daily, sessions/day) at 3 and 6 months
- JUUL subjective reinforcing effects (average of mCEQ^{7,8} Satisfaction, Psychological Reward, Enjoyment Of Sensation, and Craving Reduction ratings)
- Aim 1: Estimating RPPS
- Aim 2: Factors associated with RPPS
- Prediction from sociodemographic factors, smoking history, and month-3 and month-6 JUUL use behaviors (month 6 captures maintenance of switching among those switched at month 6).
- Aim 3: Changes in cigarette consumption
- N=9,829 who did not achieve RPPS (i.e., reported smoking at least once at months 6, 9, or 12)
- Stratified into those who reported switching at one or two follow-ups (n_1 =3,488) and those who did not (n_2 =6,341)
- Reduction in daily cigarette-per-day (CPD) and proportion of those who reduced their cigarette consumption by 50% or more, compared to baseline

Results

- Aim 1: 6-month RPPS was reported by 21.6% of the evaluable sample.
- Aim 2: Factors associated with RPPS (**Table 1**)
- RPPS was associated with:
- · Lighter baseline smoking history (fewer days/month, cigarettes/day, years smoked)
- · Lower baseline cigarette dependence
- · Daily use of JUUL at month 3 and month 6, respectively
- · Greater subjective reinforcing effects from JUUL use (assessed by the mCEQ) at month 3 and month 6, respectively.

Table 1. Factors associated with 6-month repeated point-prevalence of switching

	Uni	ivariate model	Month-3 model	Month-6 model
Components		_	Sociodemographics Baseline smoking Month 3 JUUL	Sociodemographics Baseline smoking Month 6 JUUL
Baseline smo	king history			
Years of regular	smoking (by decades)	0.86 (0.82 - 0.89) 0.79 (0.71 – 0.89)	O.98 (O.8O - 1.18)
Smoking freque (by weeks in the	,	O.84 (O.82 - O.87	O.93 (O.89 – O.99)	1.06 (0.98 – 1.14)
Average cigare	ttes/day (by 5 cigarette	es) O.88 (O.85 – O.95) 0.97 (0.92 – 1.01)	1.02 (0.95 – 1.09)
Cigarette deper	ndence (TDI, 1-5)¹	0.83 (0.80 – 0.87)	0.88 (0.79 - 0.98)
Planning to quit in next 30 days	No		Reference	
	Yes	1.52 (1.39 – 1.66)	1.34 (1.19 – 1.51)	1.08 (0.91 – 1.28)
	Non-daily	Ref	Reference	
Daily JUUL use -	•	Reference		_
	Daily	2.62 (2.36 – 2.92)	•	_
JUUL sessions/c	lay² (by 5 sessions)	1.07 (1.05 – 1.09)	1.02 (0.998 – 1.05)	_
JUUL dependence (TDI, 1-5) ¹		1.22 (1.16 – 1.28)	1.03 (0.96 – 1.10)	
Averaged score effects of JUUL ¹	e for reinforcing	1.22 (1.16 – 1.28)	1.03 (0.96 – 1.10)	
Month 6 JUU	L use			
	Non-daily	Reference		Reference
Daily JUUL use -	Daily	1.92 (1.65 – 2.23)		1.81 (1.48 – 2.22)
JUUL sessions/c	lay² (by 5 sessions)	1.00 (0.97 – 1.03)		1.00 (0.96 – 1.03)
JUUL depender	nce (TDI, 1-5) ¹	0.95 (0.89 – 1.02)		0.93 (0.84 – 1.03)
Averaged score for reinforcing effects of JUUL ^{1,3}		1.15 (1.08 – 1.23)		1.15 (1.06 – 1.25)

Boldface indicates statistically significant results (p<.05) A higher score indicates stronger agreement

² One session was defined as "the use of around 15 puffs, or 10 minutes."

³ Average score of satisfaction, psychological reward, enjoyment of sensation, and craving reduction domains of the mCEQ

- Aim 3: Changes in cigarette consumption among those not achieving RPPS
- Participants who did not achieve RPPS reported substantial reductions in CPD (**Figure 1**)
- The majority reported reducing CPD by ≥50% (Figure 2)
- Reductions were greater in those who reported switching at 1 or 2 time-points: even when smoking, they reported an 80% reduction in CPD

Figure 1. Changes in cigarette-per-day of those who did not achieve RPPS, compared to baseline, by whether participants reported switching at 1 or 2 follow-ups, or reported not switching at 6, 9, or 12 months

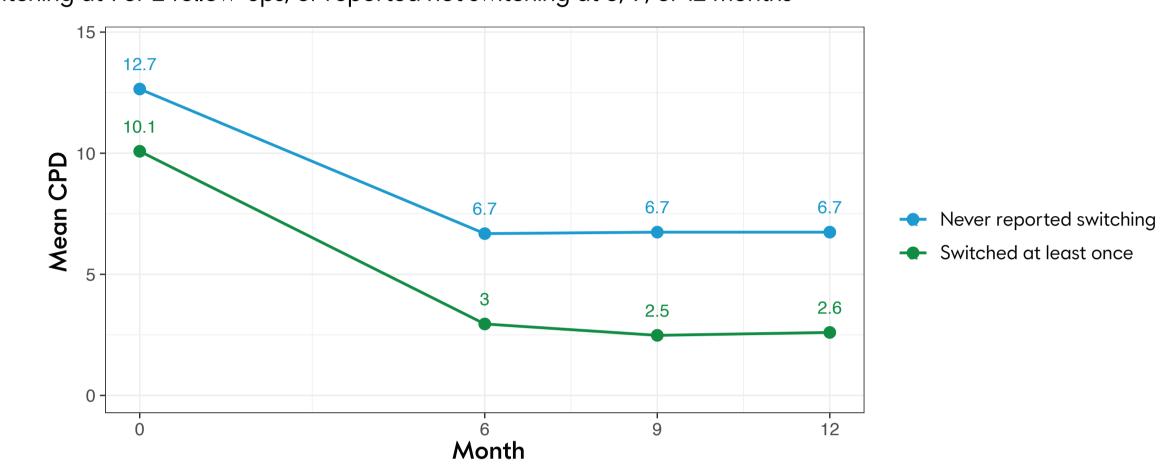
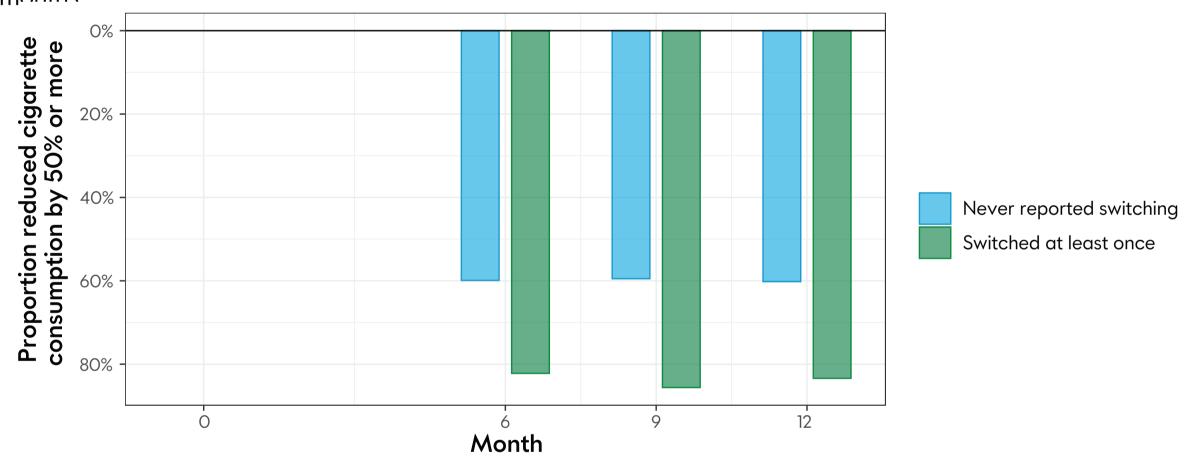


Figure 2. PProportion of those who did not achieve RPPS but reported reducing their cigarette consumption substantially (>= 50%) compared to baseline, by whether participants reported switching at 1 or 2 follow-ups, or did not report switching at 6.9 or 12 months



Conclusions

- Approximately one-fifth of adult smokers reported no past-30-day smoking 6, 9, and 12 months (RPPS) after purchasing JUUL.
- RPPS has been used as a proxy for long-term sustained switching.⁹
 Greater use of JUUL and stronger subjective reinforcing effects were
- associated with RPPS.
 Even those who did not achieve RPPS reported substantial reductions in their cigarette consumption, most by ≥50% and many by 80% or more.
- This suggests many substantially reduced exposure to smoking-related toxicants, on and may have been moving towards complete switching.
- These results provide evidence that ENDS may act as a substitute of cigarettes for smokers, with the potential for positive impacts on individual and population health.



Royal College of Physicians. Nicotine without smoke: Tobacco harm reduction. London: RCP; 2016.
 In: Eaton DL, Kwan LY, Stratton K, eds. Public Health Consequences of E-Cigarettes. Washington (DC)2018.

In: Eaton DL, Kwan LY, Stratton K, eds. Public Health Consequences of E-Cigarettes. Washington (DC)2018.
 Goldenson NI, Shiffman S, Hatcher C, et al. Switching away from Cigarettes across 12 Months among Adult Smokers Purchasingthe JUUL System. Am J Health Behav. 2021;45(3):443-463.
 Shiffman S, Sembower MA, Augustson EM, et al. The Adult JUUL Switching and Smoking Trajectories (ADJUSST) Study: Methods and Analysis of Loss-to-Follow-up. Am J Health Behav. 2021;45(3):419-442.
 Strong DR, Pearson J, Ehlke S, et al. Indicators of dependence for different types of tobacco product users: Descriptive findings from Wave 1 (2013-2014) of the Population Assessment of Tobacco and Health (PATH) study. Drug Alcohol Depend. 2017;178:257-266.
 Strong DR, Leas E, Noble M, et al. Predictive validity of the adult tobacco dependence index: Findings from waves 1 and 2 of the Population Assessment of Tobacco and Health (PATH)

7. Steinberg MB, Zimmermann MH, Delnevo CD, et al. E-cigarette versus nicotine inhaler: comparing the perceptions and experiences of inhaled nicotine devices. J Gen Intern Med. 2014;29(11):1444-1450.

8. DiPiazza J, Caponnetto P, Askin G, et al. Sensory experiences and cues among E-cigarette users. Harm Reduct J. 2020;17(1):75.

9. Kalkhoran S, Chang Y, Rigotti NA. Electronic Cigarette Use and Cigarette Abstinence Over 2 Years Among U.S. Smokers in the Population Assessment of Tobacco and Health Study.

Nicotine Tob Res. 2020;22(5):728-733.

10. Cohen G, Goldenson N, Bailey P, Shiffman S. Changes in biomarkers of cigarette-smoke-related toxicants after 6 days of switching exclusively or partially to the JUUL® System in two nicotine concentrations: a randomized controlled study in adult smokers. Paper presented at: the SRNT Annual Meeting. 2021.

11. Selya AS, Shiffman S, Greenberg M, Augustson EM. Dual Use of Cigarettes and JUUL: Trajectory and Cigarette Consumption. Am J Health Behav. 2021;45(3):464-485.